



Top Tips - Cut out & keep guide: System Upgrade - Questions to Ask



If you are extending or adding to your security systems, then here are a few top questions that you should be asking, or at least thinking about;

Question	Implication	Why	Financial
Have you involved the maintenance company in designing the alterations?	You could be missing opportunities to save and make the most of the money you're spending.	Your maintainer should know your system(s) and have a vested interest in the work going well.	It makes sound financial sense , in both capital and labour time, spent dealing with unforeseen issues.
What is the lifespan of the proposed system?	You could install something that goes obsolete next year.	Stability in supply and support is vital for continuity.	You could be paying to replace it prematurely .
Who is responsible for equipment faults?	You could find yourself not knowing who is responsible.	Because one contractor could blame the other.	You could pay for call outs that are unnecessary.
Do I have choice over who can work on this system?	If you don't you will pay more .	Because there is little or no market forces or competition.	Closed systems will cost up to 300% more to support.
Who's on your side ?	Without expert help you could be caught out .	We all need trusted partners .	Good partners want you to be financially healthy .

Its worth pointing out that everyone can be caught out at some point, but planning reduces the risk of this happening to you and having the right partners in place will help.

If you could help by letting us know what you like or don't like then we really are listening, just email us on feedback@w-fp.co.uk or complete our feedback form online. <http://www.w-fp.co.uk/contacts/>



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